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BOARD OF DIRECTORS

Chairman PTCL Board

Azamat Ali Ranjha

Members PTCL Board

Abdulrahim A. Al Nooryani Dr. Waqar Masood Khan Rainer Rathgeber Serkan Okandan Fadhil Al Ansari Dr. Daniel Ritz Sardar Ahmad Nawaz Sukhera Mudassar Hussain

Company Secretary PTCL

Farah Qamar

CORPORATE INFORMATION

Management

Walid Irshaid
President & Chief Executive Officer

Muhammad Nehmatullah Toor Chief Financial Officer (CFO)

Syed Mazhar Hussain Chief Human Resource Officer (CHRO)

Muhammad Nasrullah Chief Business Operations Officer (CBOO)

Hamid Farooq Chief Business Development Officer (CBDO)

Furqan Habib Qureshi Chief Marketing Officer (CMO)

Kamal Ahmed Chief Digital & Corporate Services Officer (CDCSO)

Tariq Salman Chief Technical Officer (CTO)

Raed Yousef Ali Abdel Fattah Chief Information Officer (CIO)

Jamal Abdalla Salim Hussain Al Suwaidi Chief Procurement Officer (CPO)

Muhammad Shehzad Yousuf Chief Internal Auditor (CIA)

Sikandar Naqi Chief Special Project Officer (CSPO)

Company Secretary

Farah Qamar

EVP (Legal)

Zahida Awan

Bankers

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al Habib Limited The Bank of Punjab Citibank Limited Dubai Islamic Bank

Faysal Bank Limited Habib Bank Limited

Habib Metropolitan Bank Limited Industrial & Commercial Bank China JS Bank Limited

MCB Bank Limited Meezan Bank Limited National Bank of Pakistan

NIB Bank Limited Silkbank Limited SME Bank Limited

Standard Chartered Bank (Pakistan) Limited

Sindh Bank Limited Soneri Bank Limited United Bank Limited

Registered Office

PTCL Headquarters, Sector G-8/4, Islamabad-44000, Pakistan. Tel: +92-51-2263732 & 34

Fax: +92-51-2263733 E-mail:company.secretary@ptcl.net.pk

Web: www.ptcl.com.pk

Auditors

A.F. Ferguson & Co. Chartered Accountants

Share Registrar

M/s FAMCO Associates (Pvt.) Limited 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahra-e-Faisal, Karachi.

Tel: +92-21-34380101-2 Fax: +92-21-34380106

E-mail:info.shares@famco.com.pk

The Directors of Pakistan Telecommunication Company Limited (PTCL) are pleased to present to the shareholders the unaudited financial information of the Company for the nine months period ended 30th September 2014.

In September 2014, a fire destroyed certain network assets at one of PTCL's exchanges. Initial estimation of the loss of assets destroyed has been incorporated in the financial information under review. It is pertinent to mention, that based upon robust network capability of your Company as well as relentless efforts of PTCL's dedicated staff, services to our esteemed customers were restored in the shortest possible time.

1. FINANCIAL PERFORMANCE

PTCL's revenue of Rs 62.6 billion during the period under review increased by 3% over the same period last year mainly on account of strong performance in Broadband segment which registered 24% increase in the subscriber base of wireless and wireline broadband services. Similarly fixed voice service customer base registered 4% growth during the period. Incorporation of initial estimation of the loss of assets destroyed by fire, nevertheless, decreased PTCL's profitability by 6%.

The PTCL Group profitability during the period, however, remained subdued mainly due to cost of license fee for 3G as well as emanating bank borrowings by Ufone (the 100% owned subsidiary of PTCL) as the 3G/4G era commenced in Pakistan during the period.

2. PRODUCTS AND SERVICES

Your Company retained its competitive edge by continuing to introduce innovative products and take pioneering measures to meet expectations of its diversified customer base composed of retail households, corporate enterprises and other telecom operators and carriers.

Foremost of these measures were the 'Broadband 4mbps for All' as well as 'Charji EVO' campaigns launched for wireline and wireless customers respectively. Similarly, the 'Smart TV' service was further enriched. As a result of these measures, significant growth was achieved in subscribers' base.

a. Broadband

Based upon its strong network capabilities as well as country-wide presence, your Company leads the Broadband market in Pakistan. During the period, various new products and services were introduced with the objective to provide reliable and faster, yet affordable, Broadband connectivity to our esteemed subscribers.

Fixed-Wireline

Adhering to your Company's resolve to introduce world-class Broadband services in Pakistan, PTCL launched, 'Broadband 4Mbps for All' promotion on 23rd March 2014. Under the promotion, all existing 1Mbps and 2Mbps Regular/Student broadband users with feasible lines were upgraded to 4Mbps without any extra charge for the prescribed limited time period. This milestone heralded the beginning of PTCL's march towards offering high bandwidth services to our valued customers and formed a significant strategic initiative to make our services competitive and affordable. Additionally, high speed offering will enable customers to avail multi-play services in the future on our wireline broadband network. As expected, customers' retention rate on the higher package after the trial period is quite encouraging.

EVO - 3G Wireless Broadband

The brand of 'EVO' – PTCL's 3G enabled wireless broadband service, has become synonymous to high-speed wireless broadband internet in Pakistan. Based upon perpetual innovation and introduction of high speed products, the 'EVO' segment continued to grow during the period - both in terms of subscriber base as well as the revenues. The most significant landmark was the launch of high speed 'Charji EVO' service providing ultrafast connectivity up to 36 Mbps, the fastest wireless broadband service in Pakistan. The new high-speed service was initially launched in Karachi, Lahore, Islamabad and Rawalpindi with plans to introduce it in other cities in near future. 'Charji EVO' has received positive response from the market despite the launch of 3G and 4G services by mobile operators. As such, this high-end product is positioned to effectively meet the 3G/4G competition in wireless broadband services from mobile operators.

b. Voice

Fixed landline voice demonstrated growth in customer base, which increased by 4% during the period with net addition of over 100K subscribers. As a result, revenues from the landline services remained stable. Wireless voice services i.e. V-Fone, however, continued to show a slowdown in demand and lower revenues than the corresponding period last year.

c. Smart TV

Your Company's Smart TV service continues to grow at fast pace. During the period, its customer base increased by 50%. The growth is made feasible because of enrichment in the contents as new products roll out.

PTCL video services established a partnership with 'Spell Movies' to strengthen its video library to provide high quality content experience to the customers. A partnership agreement with industry's renowned sports content provider, 'TEN Sports' was also executed.

In line with the international trends, OTT (Over-The-Top) services were also launched thus enabling multi-screen TV viewing in Pakistan. Accordingly, the customers can watch their favorite live TV programs and on-demand contents on personalized screens without any restriction of being limited to their premises. PTCL also finalized the deal to become partner of Dailymotion in Pakistan with its cache established in PTCL's network to promote Pakistan's content and content providers on Dailymotion – one of the largest video platforms in the world. To enrich the contents further, your Company also commenced 'PTCL Icflix' – a multi-screen service with intelligent streaming feature. PTCL Smart TV android box was launched which combines the benefit of PTCL Smart TV with internet browser and android functionality.

d. Carrier Services and International Business

PTCL is the only unified service provider in Pakistan serving all segments of customers. Based upon its expanded and resilient network capabilities, your Company provides diversified services to other telecom operators and carriers as well. During the period, PTCL remained focused to enhance its products portfolio to meet effectively the emerging needs of communication service providers. The dynamic business strategy to fully capitalize on the current as well as foreseeable opportunities in the industry is the guideline in this respect.

PTCL also maintained its leadership position as being the preferred LDI (Long Distance International) carrier in domestic market as well as neighboring countries for international

traffic and media provisioning. Consequently, international transit traffic continued to increase with aggregation for various regional countries. Your Company's investment in 4th Submarine Cable viz. Asia-Africa-Europe-1, (AAE1) is under progress and is likely to be completed by mid of 2016.

3. SUPPORT FUNCTIONS

a. Network Infrastructure

To enable uninterrupted and smooth delivery of high-speed Broadband services, both for wireline and wireless customer segments, as well as to seize the opportunities of high data traffic being offered through introduction of 3G/4G services in Pakistan, your Company continued to enhance its network infrastructure capabilities encompassing all the network elements – access, metro, aggregation, transmission and core.

For the "Broadband 4Mbps for All" initiative, more than 250K broadband ports were added by deploying MSAG (Multi Services Access Gateways) nodes nearer to the customer premises. Seventy five (75) new transmission nodes were also added in the metro aggregation network to strengthen our backhaul network capability. The addition not only ensures high-speed data connection at committed rates but also allows PTCL to offer our services to various CMOs (Cellular Mobile Operators) for their 3G network demands. Existing backhauling of DSLAM (Digital Subscriber Line Access Multiplexer) was augmented with the addition of interface boards, while expansion in metro Ethernet nodes supported to backhaul increased MSAGs' traffic.

Similarly, for the high speed 'Charji EVO' wireless broadband service, available in convenient dongles and Mi-Fi clouds, initially introduced in four major cities, the relevant network infrastructure was further strengthened by adding the required equipment at various BTS (Base Transceiver Station) sites. The new technology, therefore, enabled provision of ultrafast uninterrupted connectivity at speeds up to 36 Mbps, making it the fastest wireless broadband in Pakistan. It is planned to expand 'Charji EVO' service to other parts of the country in near future. The dongles and Mi-Fi clouds have the ability to fall back to Rev A or Rev B network in case the customer uses the 'Charji EVO' device in a city other than the four cities where the service has been launched.

Your Company also further expanded its long-haul transmission capabilities. 62×10 Gbps capacity was added to carry the increased traffic streams from access layers up to the backbone network, with the objective to provide uninterrupted internet connectivity to our valued customers. Beside lambdas addition, the entire DWDM (Dense Wave Division Multiplexing) infrastructure was expanded from 40 to 80 Gbps capacity footprint.

To meet the emerging demand of growing internet traffic in coming years, your Company participated in the consortium to lay down the "Asia-Africa-Europe-1", a new international submarine cable. This high capacity cable will further augment PTCL's capacity to meet expected higher traffic demands in foreseeable future. Also, capability of the PIE (Pakistan Internet Exchange) and MMBB (Multimedia Broadband) core networks was increased by adding new nodes and expansion in the core and edge routers.

To meet the requirements of one of the CMOs for its 3G rollout, PTCL did a major network expansion. In this regard, selected hub sites were up-graded for the backhaul traffic on fiber in 10 major cities along with expansion of the inter-MSC (Mobile Switching Centre) traffic routes.

Besides, to ensure uninterrupted service delivery to our customers during power outages, various measures were implemented. These measures encompass fast charging battery solution at BTS and MSAG sites, ATS (Auto Transfer Switch) panel deployment and periodic replacement of backup batteries on outdoor cabinets as well as indoor sites.

b. Customer Care

Your Company continued its endeavors to attain higher levels of customer satisfaction. Towards this end, various customer care initiatives were rolled out during the period under review.

With the objective to establish stronger relationship with our customers, a KYC (Know your Customer) plan was implemented. The first output of KYC initiative was to send birthday and anniversary greetings, which were received by customers with delightful surprise. Through Net Promoter Score, customer satisfaction levels were gauged which helped to identify areas of further improvement. Telesales through contact centers helped to increase the subscribers' base. To ensure timely bill delivery, a sizeable customer base is being facilitated through 'E-Bill' and SMS alert services.

The initiative of on-line real-time collection of customers' bills was further strengthened by addition of more banks and financial institutions thus ensuring that a sizeable part of the collection is realized through this modern mode with timely update of customers' record.

It is also pertinent to mention that the vigilance and agility of PTCL's staff ensured that service to our valued customers continued uninterrupted during the fire incident in Lahore.

Through these customer care initiatives, higher retention of customers was achieved thus delivering growth in subscribers and revenues.

c. Corporate Social Responsibility (CSR)

PTCL continued to provide timely assistance to calamity-stricken communities in their hour of need. For the relief and rehabilitation of drought-stricken people in Thar as well as IDPs (Internally Displaced Persons) from the NWA (North Waziristan Agency), food items as well as medicines and Mobile Medical Units to these areas were provided. Employees also contributed generously for this cause through monitory assistance.

Your Company also attained 'Green Office' certification from Worldwide Foundation for Nature (WWF) – the leading international nature conservation organization – for implementation of 'Green Office Program' at PTCL's offices. PTCL also organized an 'Eco-Hike and Tree Plantation Drive' in Islamabad along with the launching of a tree plantation drive in collaboration with CDA (Capital Development Authority) to underline PTCL's 'Go Green' vision.

Further, to provide opportunity and exposure to the unemployed youth of Pakistan as well as to build a sound talent pool database for PTCL, the second batch of 400 interns including engineers, IT, and business graduates joined PTCL for a rigorous year of on-the-job trainings, hands-on functional experience, career development programs, live projects and job rotations under the auspices of PTCL's Triple E Internship Program. To empower youth of the country through learning and development initiatives, PTCL also collaborated with ILM (Illuminating Learning Movement) organization.

d. Human Resources

During the period under review, your Company continued to strengthen skill sets of its dedicated employees through various initiatives.

Some of these initiatives include introduction of top leadership development programs focused around corporate governance and change management; enhancement of employees' satisfaction through e-facilitation employee portal; introduction of a series of staff engagement contests and welfare activities pertaining to saving schemes and further improvement in employees' performance management system. PTCL provided its workforce with online access to HR best practices, systems, solutions and software that helps to communicate business strategy and to create and monitor individual performance goals.

The management and employees of PTCL remain committed to provide quality service at competitive prices through concentrated efforts for achieving increased revenue, enhanced customer satisfaction and improved shareholders' value.

On behalf of the Board,

Cicil

Azmat Ali Ranjha Chairman

Islamabad: 16th October 2014

Walid Irshaid
President & Chief Executive Officer



CONDENSED INTERIM
FINANCIAL INFORMATION
FOR THE PERIOD ENDED SEPTEMBER 30, 2014

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2014 (UN-AUDITED)

| | Note | September 30, 2014 | December 31, 2013 |
|---|------|-----------------------|----------------------|
| | | (Un-Audited) | (Audited) |
| | | (Rupe | es in '000) |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Share capital and reserves | | | |
| Share capital | | 51,000,000 | 51,000,000 |
| Revenue reserves | | | |
| Insurance reserve | | 2,449,615 | 2,958,336 |
| General reserve | | 30,500,000 | 30,500,000 |
| Unappropriated profit | | 15,375,179 | 16,324,138 |
| | | 48,324,794 | 49,782,474 |
| Unrealized gain on available for sale investments | | 221,772 | 89,785 |
| | | 99,546,566 | 100,872,259 |
| Liabilities | | | |
| Non-current liabilities | | | |
| Long term security deposits | | 541,530 | 529,358 |
| Deferred income tax | | 3,553,527 | 3,749,739 |
| Employees' retirement benefits | | 29,788,119 | 33,050,773 |
| Deferred government grants | | 6,399,171 | 5,123,099 |
| | | 40,282,347 | 42,452,969 |
| Current liabilities | | | |
| Trade and other payables | | 41,836,398 | 38,583,250 |
| | | | |
| TOTAL EQUITY AND LIABILITIES | | 181,665,311 | 181,908,478 |

Contingencies and commitments

7

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.



Chairman

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2014 (UN-AUDITED)

| | Note | September 30, 2014 | December 31, 2013 |
|--|------|-----------------------|----------------------|
| | | (Un-Audited) | (Audited) |
| | | (Rupees | s in '000) |
| ASSETS | | | |
| Non-current assets | | | |
| Fixed assets | | | |
| Property, plant and equipment | 5 | 91,743,074 | 87,219,249 |
| Intangible assets | | 4,948,597 | 5,157,172 |
| | | 96,691,671 | 92,376,421 |
| | | | |
| Long term investments | | 7,791,296 | 7,791,296 |
| Long term loans and advances | 6 | 5,345,667 | 6,784,020 |
| Investment in finance lease | | 38,516 | 38,781 |
| | | 109,867,150 | 106,990,518 |
| | | | |
| Current Assets | | | |
| Stores, spares and loose tools | | 3,179,157 | 3,675,314 |
| Trade debts | | 17,619,621 | 18,596,301 |
| Loans and advances | 6 | 5,120,070 | 6,541,852 |
| Investment in finance lease | | 13,967 | 12,927 |
| Accrued interest | | 429,263 | 667,024 |
| Recoverable from tax authorities | | 11,493,626 | 15,586,424 |
| Receivable from the Government of Pakistan | | 2,164,072 | 2,164,072 |
| Prepayments and other receivables | | 809,570 | 910,116 |
| Short term investments | | 23,760,596 | 22,405,669 |
| Cash and bank balances | | 7,208,219 | 4,358,261 |
| | | 71,798,161 | 74,917,960 |
| TOTAL ASSETS | | 181,665,311 | 181,908,478 |

CONDENSED INTERIM STATEMENT OF PROFIT AND LOSS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

| | | Three mor | iths ended | Nine mor | onths ended | |
|--|------|--------------------|--------------------|--------------------|--------------------|--|
| | Note | September 30, 2014 | September 30, 2013 | September 30, 2014 | September 30, 2013 | |
| | | | (Rupees | in '000) | | |
| | | | | | | |
| Revenue - net | | 19,718,219 | 20,521,200 | 62,567,307 | 60,498,856 | |
| Cost of services | | (14,141,957) | (13,653,850) | (41,643,506) | (40,002,300) | |
| Gross profit | | 5,576,262 | 6,867,350 | 20,923,801 | 20,496,556 | |
| Administrative and general expenses | | (2,415,692) | (2,456,161) | (7,531,230) | (6,783,601) | |
| Selling and marketing expenses | | (955,755) | (849,829) | (2,529,720) | (2,259,151) | |
| | | (3,371,447) | (3,305,990) | (10,060,950) | (9,042,752) | |
| Operating profit | | 2,204,815 | 3,561,360 | 10,862,851 | 11,453,804 | |
| Other income | 8 | 1,074,293 | 1,059,579 | 3,654,454 | 3,089,884 | |
| Finance costs - net | | 12,880 | (19,648) | (271,892) | (264,307) | |
| (Loss) / gain on disposal of property, plant and equipment | | - | - | (19,393) | 5,548 | |
| Loss of assets destroyed due to fire | 5.3 | (776,297) | - | (776,297) | - | |
| Profit before tax | | 2,515,691 | 4,601,291 | 13,449,723 | 14,284,929 | |
| Provision for income tax | | | | | | |
| - Current | | (809,302) | (1,950,839) | (4,903,615) | (4,767,590) | |
| - Deferred | | 38,150 | 340,385 | 196,212 | (232,135) | |
| | | (771,152) | (1,610,454) | (4,707,403) | (4,999,725) | |
| Profit for the period | | 1,744,539 | 2,990,837 | 8,742,320 | 9,285,204 | |
| Earnings per share - | | | | | | |
| basic and diluted (Rupees) | | 0.34 | 0.59 | 1.71 | 1.82 | |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

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Chairman

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

| | Three moi | nths ended | Nine mor | iths ended |
|--|--------------------|--------------------|--------------------|-----------------------|
| | September 30, 2014 | September 30, 2013 | September 30, 2014 | September 30, 2013 |
| | | (Rupees | in '000) | |
| Profit for the period | 1,744,539 | 2,990,837 | 8,742,320 | 9,285,204 |
| Other comprehensive gain for the period | | | | |
| Items that may be reclassified subsequently to profit and loss: | | | | |
| Unrealized gain arising during the period Gain on disposal transferred to income | 71,876 | 21,121 | 148,832 | 61,174 |
| for the period | (3,042) | - | (16,845) | (49,295) |
| Unrealised gain on available for sale investments - net of tax | 68,834 | 21,121 | 131,987 | 11,879 |
| Total comprehensive income for the period | 1,813,373 | 3,011,958 | 8,874,307 | 9,297,083 |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

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Chairman

CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

| | | Nine months ended | | |
|--|----|-----------------------|-----------------------|--|
| No | te | September 30, 2014 | September 30, 2013 | |
| | | (Rupe | es in '000) | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Cash generated from operations |) | 28,911,357 | 25,001,546 | |
| Long term security deposits | | 12,173 | 6,350 | |
| Payment to | | | | |
| Pakistan Telecommunication Employees' Trust (PTET) | | (6,300,000) | (6,774,000) | |
| Employees' retirement benefits paid | | (703,276) | (575,448) | |
| Income tax paid | | (810,818) | (1,124,394) | |
| Net cash inflows from operating activities | | 21,109,436 | 16,534,054 | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Capital expenditure | | (14,894,857) | (9,857,917) | |
| Acquisition of intangible assets | | (218,361) | (399,570) | |
| Proceeds from disposal of property, plant and equipment | | 38,723 | 5,804 | |
| Investment in finance lease | | 5,790 | - | |
| Long term loans and advances | | (1,354,040) | (47,907) | |
| Return on long term loans and short term investments | | 3,099,679 | 2,170,185 | |
| Government grants received | | 1,549,389 | 833,171 | |
| Dividend received | | 10,000 | - | |
| Repayments of long term loans | | 4,125,000 | 1,375,000 | |
| Net cash outflows from investing activities | | (7,638,677) | (5,921,234) | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Dividend paid | | (9,265,874) | (4,532,047) | |
| Net increase in cash and cash equivalents | | 4,204,885 | 6,080,773 | |
| Cash and cash equivalents at the beginning of the period | | 26,763,930 | 13,947,547 | |
| Cash and cash equivalents at the end of the period 1 | 0 | 30,968,815 | 20,028,320 | |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Ciril

Chairman

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

| | | bscribed and p capital | Revenue reserves | | Unrealized gain on | | |
|--|------------|---------------------------|----------------------|--------------------|--|--------------------------------------|--------------------------------|
| | Class "A" | Class "B" | Insurance reserve | General reserve | Unappropriated profit (Restated) | available for sale investments | Total |
| | | | | (Rupees in '000 |) | | |
| Balance as at January 01, 2013 | 37,740,000 | 13,260,000 | 2,678,728 | 30,500,000 | 12,498,296 | 51,789 | 96,728,813 |
| Total comprehensive income for the period | | | | | | | |
| Profit for the period Other comprehensive income Transfer to insurance reserve Interim dividend for the year ended | | | - - 279,608 | | 9,285,204 - (279,608) | 11,879 - | 9,285,204 11,879 - |
| December 31, 2013 - Re 1 per share | - | - | - | - | (5,100,000) | - | (5,100,000) |
| | - | - | 279,608 | - | 3,905,596 | 11,879 | 4,197,083 |
| Balance as at September 30, 2013 | 37,740,000 | 13,260,000 | 2,958,336 | 30,500,000 | 16,403,892 | 63,668 | 100,925,896 |
| Total comprehensive (loss) / income for the period | | | | | | | |
| Profit for the period Other comprehensive (loss) / income | - | - | - | | 3,410,929 (3,490,683) | - 26,117 | 3,410,929 (3,464,566) |
| | - | - | - | - | (79,754) | 26,117 | (53,637) |
| Balance as at December 31, 2013 | 37,740,000 | 13,260,000 | 2,958,336 | 30,500,000 | 16,324,138 | 89,785 | 100,872,259 |
| Total comprehensive income for the period | | | | | | | |
| Profit for the period Other comprehensive income Transfer to insurance reserve Utilization of insurance reserve | | | 267,576 (776,297) | - - - | 8,742,320 - (267,576) 776,297 | 131,987 - - | 8,742,320 131,987 - - |
| Final dividend for the year ended December 31, 2013 - Re 1 per share Interim dividend for the year ended | - | - | - | - | (5,100,000) | - | (5,100,000) |
| December 31, 2014 - Re 1 per share | - | - | - | - | (5,100,000) | - | (5,100,000) |
| | - | - | (508,721) | - | (948,959) | 131,987 | (1,325,693) |
| Balance as at September 30, 2014 | 37,740,000 | 13,260,000 | 2,449,615 | 30,500,000 | 15,375,179 | 221,772 | 99,546,566 |

The annexed notes 1 to 14 form an integral part of these condensed interim financial statements.

Circy

Chairman

NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

1. THE COMPANY AND ITS OPERATIONS

Pakistan Telecommunication Company Limited (the Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Company, which is listed on the Karachi, Lahore and Islamabad stock exchanges, was established to undertake the telecommunication business formerly carried on by the Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Company on January 01, 1996 under the Pakistan Telecommunication (Reorganization) Act, 1996, on which date, the Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees' Trust (PTET). The registered office of the Company is situated at PTCL Headquarters, G-8/4, Islamabad.

The Company provides telecommunication services in Pakistan. It owns and operates telecommunication facilities and provides domestic and international telephone services and other communication facilities throughout Pakistan. The Company has also been licensed to provide such services in territories of Azad Jammu and Kashmir and Gilgit-Baltistan.

2. STATEMENT OF COMPLIANCE

This condensed interim financial information of the Company for the nine months ended September 30, 2014 has been prepared in accordance with the requirements of International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 shall prevail.

3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed interim financial information in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience including expectations of future events that are believed to be reasonable under the circumstances.

Estimates and judgments made by the management in the preparation of this condensed interim financial information are the same as those used in the preparation of audited financial statements of the Company for the year ended December 31, 2013.

4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of this condensed interim financial information are consistent with those followed in the preparation of the Company's audited financial statements for the year ended December 31, 2013.

| | | Note | September 30, 2014 | December 31, 2013 |
|---------------|--------------------|------|-----------------------|----------------------|
| | | | (Un-Audited) | (Audited) |
| | | | (Rupe | ees in '000) |
| 5. PROPERTY, | PLANT AND EQUIPMEN | т | | |
| Operating fix | ed assets | 5.1 | 79,802,199 | 78,951,084 |
| Capital work- | in-progress | | 11,940,875 | 8,268,165 |
| | | | 91,743,074 | 87,219,249 |

| | Note | September 30, 2014 | December 31, 2013 |
|---|----------|-----------------------|----------------------|
| | | (Un-Audited) | (Audited) |
| | | (Rupees | s in '000) |
| 5.1 Operating fixed assets | | | |
| Opening net book amount | | 78,951,084 | 74,262,561 |
| Additions during the period / year at cost | 5.2 | 11,222,147 | 16,849,872 |
| | | 90,173,231 | 91,112,433 |
| | | | |
| Disposals during the period / year - at net boo | k amount | (58,117) | (256) |
| Depreciation for the period / year | | (9,536,618) | (12,001,093) |
| Impairment for the period / year | | - | (160,000) |
| Destroyed due to fire | 5.3 | (776,297) | - |
| | | (10,371,032) | (12,161,349) |
| Closing net book amount | | 79,802,199 | 78,951,084 |
| E O Detail of additions during the ported (see | | | |
| 5.2 Detail of additions during the period / year: | | | |
| Freehold land | | - | 4,160 |
| Buildings on freehold land | | 51,198 | 348,318 |
| Lines and wires | | 2,483,160 | 3,450,147 |
| Apparatus, plant and equipment | | 8,372,530 | 12,123,970 |
| Office equipment | | 6,372 | 32,592 |
| Computer equipment | | 190,297 | 475,279 |
| Furniture and fittings | | 7,994 | 32,402 |
| Vehicles | | 110,596 | 123,927 |
| Submarine cables | | - | 259,077 |
| | | 11,222,147 | 16,849,872 |

^{5.3} The amount denotes initial estimation of loss of assets due to fire at Egerton road exchange, Lahore on September 28, 2014. The final assessment of the loss is under process.

6. LONG TERM LOANS AND ADVANCES

These include unsecured loans of Rs 4,375,000 thousand (December 31, 2013: Rs 8,500,000 thousand) to Pak Telecom Mobile Limited (PTML), a wholly owned subsidiary of the Company, under subordinated debt agreements. These loans are recoverable in eight equal quarterly installments commencing after a grace period of 3 to 4 years maturing latest by November 2015 and carrying mark-up at the rate of three month KIBOR plus 82 to 180 basis points.

7. CONTINGENCIES AND COMMITMENTS

7.1 Contingencies

There has been no material change in contingencies as disclosed in the last audited financial statements of the Company for the year ended December 31, 2013, except the followings:

(a) For the tax year 2008, taxation officer amended the assessment under section 122(5A) and disallowed certain expenses with tax demand of Rs 7,818 thousand. Besides the rectification application, the Company has also filed an appeal before Commissioner Inland Revenue (CIR- Appeals) which is pending for disposal.

- (b) For the tax year 2010, taxation officer disallowed certain expenses under section 122(5A) and created tax demand of Rs 4,866,554 thousand. Besides the rectification application filed, the Company also filed an appeal before CIR- Appeals which is pending for disposal.
- (c) Based on an audit of the FED / sales tax records for the year 2008-09, tax authorities raised a demand of Rs 787,358 thousand on the premise of disallowance of input tax. The Company's appeal against the decision of CIR - Appeals is pending before ATIR.
- (d) The Company has filed appeal before the Customs Appellate Tribunal against the decisions of the Collector Customs imposing additional duties and other taxes amounting to Rs 1,686,409 thousand. The Company also obtained stay order from the Honorable Sindh High Court against the said decision. Further, appeal against the additional demand of duties and taxes amounting to Rs 117,000 thousand are being filed by the Company before relevent Appellate fora.
- (e) With reference to ongoing litigation at various courts in Pakistan regarding pension increases and pertinent medical allowance cases, the Supreme Court of Pakistan suspended the operation of the related order passed by the divisional bench of Islamabad High Court by granting the stay order. Based on the advice from its legal counsel, management is confident that the matter would eventually be settled in the Company's favour and hence no provision has been recorded.
- **7.2 Commitments,** in respect of contracts for capital expenditure amount to Rs 7,689,595 thousand (December 31, 2013: Rs 10,184,640 thousand).

| | _ | Three months ended | | Three months ended Nine months | |
|----|----------------------------|---|-----------|---------------------------------------|---------------------------------------|
| | | September 30, September 30, 3 2014 2013 (Un-Audited) (Un-Audited) | | September 30, 2014 (Un-Audited) | September 30, 2013 (Un-Audited) |
| | | (Rupees in '000) | | | |
| 8. | OTHER INCOME | | | | |
| | Mark up on long term loans | 140,524 | 265,573 | 529,618 | 833,802 |
| | Return on bank deposits | 741,680 | 409,659 | 2,183,469 | 1,189,065 |
| | Others | 192,089 | 384,347 | 941,367 | 1,067,017 |
| | | 1,074,293 | 1,059,579 | 3,654,454 | 3,089,884 |

| | | Nine moi | nths ended |
|----|---|--|--|
| | | September 30, 2014 | September 30, 2013 |
| | | (Un-Audited) | (Un-Audited) |
| | | (Rupees | s in '000) |
| 9. | CASH GENERATED FROM OPERATIONS | | |
| | Profit before tax | 13,449,723 | 14,284,929 |
| | Adjustments for non-cash charges and other items: | | |
| | Depreciation and amortization Impairment Provision for obsolete stores, spares and loose tools Provision against doubtful trade debts Employees' retirement benefits Loss / (gain) on disposal of property, plant and equipment Loss of assets due to fire Return on bank deposits Imputed interest on long term loans Imputed interest on finance lease Markup on long term loans Gain on disposal of available for sale investments Dividend Income | 9,963,554 - 1,569,926 4,112,077 19,393 776,297 (2,183,469) 69,557 (6,565) (529,618) (16,845) (10,000) | 9,402,913 160,000 90,732 1,541,919 3,101,396 (5,548) - (1,189,065) 139,906 - (833,802) (49,295) |
| | Amortization of government grants | (273,317) | (210,377) |
| | | 26,940,713 | 26,433,708 |
| | Effect on cash flows due to working capital changes: (Increase) / decrease in current assets: | | |
| | Stores, spares and loose tools Trade debts Loans and advances Prepayments and other receivables | 496,157 (593,247) 38,687 81,476 | (1,319,737) (7,340,681) (217,687) 195,149 |
| | Increase in current liabilities: | 23,073 | (8,682,956) |
| | Trade and other payables | 1,947,571 | 7,250,794 |
| | | 28,911,357 | 25,001,546 |
| 10 | . CASH AND CASH EQUIVALENTS | | |
| | Short term investments Cash and bank balances | 23,760,596 7,208,219 | 11,814,922 8,213,398 |
| | | 30,968,815 | 20,028,320 |

Nine months ended September 30, September 30, 2014 2013 (Un-Audited) (Un-Audited) 11. TRANSACTIONS AND BALANCES WITH RELATED PARTIES Relationship with the Company Nature of transaction Technical services assistance fee Shareholders - note 11.1 2,033,979 1,987,098 Subsidiary Sale of goods and services 4,555,700 3,920,972 Purchase of goods and services 2,556,263 2,394,252 Mark up on long term loans 529,618 833,802 Associated undertakings Sale of goods and services 12,149 1,783,869 Purchase of goods and services 1,106,711 1,160,725 Contribution to Pakistan iv. Employees' retirement benefit plans Telecommunication Employees' Trust (PTET) 6,300,000 6,774,000 Payment to PTCL employees Employees' contribution on behalf of GPF Trust 64,926 13,301 vi. Other related parties Charges under license obligation 1,067,077 1,381,173 vii. Directors, Chief Executive Fee and remuneration including and Executives benefits and perquisites 1,230,154 1,052,430 September 30, December 31, 2014 2013 (Un-Audited) (Audited)

| Period-end balances | | |
|---|-----------|-----------|
| Receivables from related parties | | |
| Long-term loans to subsidiary | 4,375,000 | 8,500,000 |
| Trade debts | | |
| - Subsidiary | 401,024 | 1,572,243 |
| - Associated undertakings | - | 59,678 |
| - The Government of Pakistan and its related entities | 1,652,080 | 1,768,148 |
| Accrued interest receivable | | |
| - Subsidiary | 94,987 | 167,456 |
| Other receivables | | |
| - Subsidiary | 700 | 332,017 |
| - Associated undertakings | 74,959 | 75,876 |
| - PTCL Employees' GPF Trust | 137,381 | 107,349 |
| - Pakistan Telecommunication Employees' Trust (PTET) | 144,205 | 118,209 |
| Advance to associates | 17,629 | 18,718 |

| | September 30, 2014 | December 31, 2013 |
|---|-----------------------|----------------------|
| | (Un-Audited) | (Audited) |
| | (Rupees | s in '000) |
| Payables to related parties | | |
| Trade creditors | | |
| - Subsidiary | 500,767 | 989,114 |
| - Associated undertakings | 340,625 | 522,118 |
| - The Government of Pakistan and its related entities | 3,591,199 | 8,371,083 |
| Security deposits from subsidiary | 3,623 | 3,623 |
| Retention money payable to associated undertaking | 52 | 4,103 |
| Technical services assistance fee payable to Etisalat | 626,795 | 652,061 |
| Pakistan Telecommunication Employees' Trust (PTET) | 8,593,706 | 13,381,633 |

11.1 This represents the Company's share of fee payable to Emirates Telecommunication Corporation (Etisalat) under an agreement for technical services at the rate of 3.5% of Pakistan Telecommunication Group's consolidated revenue.

12. OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

Trade debts presented in the statement of financial position include aggregate receivable of Rs 6,907,571 thousand (December 31, 2013: Rs 7,991,017 thousand) set off against aggregate payable of Rs 3,980,845 thousand (December 31, 2013: Rs 5,383,315 thousand).

Trade and other payables presented in the statement of financial position include aggregate payable of Rs 7,775,668 thousand (December 31, 2013: Rs 10,143,887 thousand) set off against aggregate receivable of Rs 5,334,238 thousand (December 31, 2013: Rs 7,678,683 thousand).

13. DATE OF AUTHORIZATION FOR ISSUE OF CONDENSED INTERIM FINANCIAL INFORMATION

This condensed interim financial information for the nine months ended September 30, 2014 was authorized for issue by the Board of Directors of the Company on October16, 2014.

14. GENERAL

Figures have been rounded off to the nearest thousand rupees, unless otherwise specified.

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CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2014 (UN-AUDITED)

| , | Note | September 30, 2014 | December 31, 2013 |
|---|------|-----------------------|----------------------|
| | | (Un-Audited) | (Audited) |
| | | (Rupe | es in '000) |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Share capital and reserves | | | |
| Share capital | | 51,000,000 | 51,000,000 |
| Revenue reserves | | | |
| Insurance reserve | | 2,449,615 | 2,958,336 |
| General reserve | | 30,500,000 | 30,500,000 |
| Unappropriated profit | | 32,954,323 | 34,815,636 |
| | | 65,903,938 | 68,273,972 |
| Unrealized gain on available for sale investments | | 222,087 | 89,785 |
| | | 117,126,025 | 119,363,757 |
| Liabilities | | | |
| Non-current liabilities | Г | | Г |
| Long term loans from banks | | 12,000,000 | - |
| Liability against assets subject to finance lease | | 47,326 | 58,438 |
| License fee payable | | 27,425,778 | 93,847 |
| Long term security deposits | | 1,493,641 | 1,494,253 |
| Deferred income tax | | 12,935,868 | 14,864,399 |
| Employees' retirement benefits | | 30,072,009 | 33,320,384 |
| Deferred government grants | | 6,399,171 | 5,123,099 |
| Long term vendor liability | | 14,670,093 | 6,584,473 |
| | | 105,043,886 | 61,538,893 |
| Current liabilities | | | |
| Trade and other payables | | 53,308,554 | 49,435,746 |
| Interest accrued | | 648,525 | 120,251 |
| Short term running finance | | - | 605,487 |
| Current portion of: | | | |
| Liability against assets subject to finance lease | | 31,977 | 31,977 |
| License fee payable | | 4,486,444 | 51,151 |
| Long term vendor liability | | 5,235,685 | 6,109,004 |
| Unearned income | | 2,596,185 | 2,432,129 |
| | | 66,307,370 | 58,785,745 |
| TOTAL EQUITY AND LIABILITIES | | 288,477,281 | 239,688,395 |

Contingencies and commitments

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The annexed notes 1 to 13 form an integral part of these condensed consolidated interim financial statements.



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CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2014 (UN-AUDITED)

| | Note | September 30, 2014 | December 31, 2013 |
|--|------|-----------------------|----------------------|
| | | (Un-Audited) | (Audited) |
| | | (Rupee | es in '000) |
| ASSETS | | | |
| Non-current assets | | | |
| Fixed assets | | | |
| Property, plant and equipment | 5 | 165,127,750 | 156,428,185 |
| Intangible assets | 6 | 43,632,884 | 6,191,581 |
| | | 208,760,634 | 162,619,766 |
| Long term investments | | 109,259 | 109,259 |
| Long term loans and advances | | 5,243,257 | 3,955,888 |
| Investment in finance lease | | 38,516 | 38,781 |
| | | 214,151,666 | 166,723,694 |
| | | | |
| Current assets | | | |
| Stores, spares and loose tools | | 3,179,157 | 3,675,813 |
| Stock in trade | | 164,327 | 453,665 |
| Trade debts | | 17,980,899 | 17,864,435 |
| Loans and advances | | 1,556,082 | 1,387,119 |
| Deposits | | 96,196 | 78,809 |
| Investment in finance lease | | 13,967 | 12,927 |
| Accrued interest | | 373,289 | 509,512 |
| Recoverable from tax authorities | | 13,285,639 | 15,861,583 |
| Receivable from the Government of Pakistan | | 2,164,072 | 2,164,072 |
| Prepayments and other receivables | | 3,256,866 | 2,782,281 |
| Short term investments | | 24,105,762 | 22,950,405 |
| Cash and bank balances | | 8,149,359 | 5,224,080 |
| | | 74,325,615 | 72,964,701 |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| TOTAL ASSETS | | 288,477,281 | 239,688,395 |

CONDENSED CONSOLIDATED INTERIM STATEMENT OF PROFIT AND LOSS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

| | Three months ended | | Nine months ended | | |
|--------------------------------------|--------------------|--------------------|--------------------|--------------------|--|
| | September 30, 2014 | September 30, 2013 | September 30, 2014 | September 30, 2013 | |
| | | (Rupees | in '000) | | |
| | | | | | |
| Revenue - net | 30,789,287 | 34,841,176 | 99,298,480 | 100,278,643 | |
| Cost of services | (22,135,003) | (23,109,653) | (65,085,482) | (64,606,807) | |
| Gross profit | 8,654,284 | 11,731,523 | 34,212,998 | 35,671,836 | |
| Administrative and general expenses | (4,882,606) | (2,513,720) | (14,688,919) | (11,080,195) | |
| Selling and marketing expenses | (2,262,464) | (4,555,054) | (6,919,024) | (8,482,066) | |
| | (7,145,070) | (7,068,774) | (21,607,943) | (19,562,261) | |
| Operating profit | 1,509,214 | 4,662,749 | 12,605,055 | 16,109,575 | |
| Other income | 1,046,844 | 934,815 | 3,515,121 | 3,322,474 | |
| Finance costs | (2,038,893) | (381,439) | (3,283,274) | (2,162,682) | |
| Gain on disposal of property, plant | | | | | |
| and equipment | 25,060 | 8,705 | 55,969 | 60,381 | |
| Loss of assets destroyed due to fire | (776,297) | - | (776,297) | | |
| Profit / (loss) before tax | (234,072) | 5,224,830 | 12,116,574 | 17,329,748 | |
| Provision for income tax | | | | | |
| - Current | (844,514) | (2,027,417) | (6,217,083) | (5,723,832) | |
| - Deferred | 671,166 | 217,086 | 1,930,475 | (327,335) | |
| | (173,348) | (1,810,331) | (4,286,608) | (6,051,167) | |
| Profit / (loss) for the period | (407,420) | 3,414,499 | 7,829,966 | 11,278,581 | |
| Earnings per share - | | | | | |
| basic and diluted (Rupees) | (0.08) | 0.67 | 1.54 | 2.21 | |

The annexed notes 1 to 13 form an integral part of these condensed consolidated interim financial statements.

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CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOMPREHENSIVE INCO

| | Three moi | nths ended | Nine months ended | | |
|--|--------------------|--------------------|--------------------|-----------------------|--|
| | September 30, 2014 | September 30, 2013 | September 30, 2014 | September 30, 2013 | |
| | | (Rupees | in '000) | | |
| Profit / (loss) for the period | (407,420) | 3,414,499 | 7,829,966 | 11,278,581 | |
| Other comprehensive gain for the period | | | | | |
| Items that may be reclassified subsequently to profit and loss: | | | | | |
| Unrealized gain arising during the period Gain on disposal transferred to income | 72,101 | 21,121 | 149,147 | 61,174 | |
| for the period | (3,042) | - | (16,845) | (49,295) | |
| Unrealised gain on available for sale | | | | | |
| investments - net of tax | 69,059 | 21,121 | 132,302 | 11,879 | |
| Total comprehensive income / (loss) | | | | | |
| for the period | (338,361) | 3,435,620 | 7,962,268 | 11,290,460 | |

The annexed notes 1 to 13 form an integral part of these condensed consolidated interim financial statements.

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CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

| | | Nine mon | ths ended |
|---|------------|-----------------------|-----------------------|
| | Note | September 30, 2014 | September 30, 2013 |
| | | (Rupees | in '000) |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Cash generated from operations | 8 | 41,217,775 | 41,021,943 |
| Long term security deposits | | (612) | 33,543 |
| Payment to | | | |
| Pakistan Telecommunication Employees' Trust (| PTET) | (6,300,000) | (6,774,000) |
| Employees' retirement benefits paid | | (784,684) | (617,818) |
| Finance costs paid | | (2,289,716) | (2,042,626) |
| Income tax paid | | (3,639,195) | (1,210,088) |
| Net cash inflows from operating activities | | 28,203,568 | 30,410,954 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Capital expenditure | | (28,558,106) | (19,219,162) |
| Acquisition of intangible assets | | (39,604,723) | (598,566) |
| Proceeds from disposal of property, plant and equ | ipment | 276,854 | 106,879 |
| Investment in finance lease | | 5,790 | _ |
| Long term loans and advances | | (1,356,926) | 254,211 |
| Return on long term loans and short term investme | ents | 2,468,839 | 2,486,508 |
| Government grants received | | 1,549,389 | 833,172 |
| Dividend received | | 10,000 | - |
| Net cash outflows from investing activities | | (65,208,883) | (16,136,958) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Long term loan received | | 12,000,000 | - |
| Long term loan paid | | - | (20,500,000) |
| PTA license fee payable | | 31,767,224 | (49,275) |
| Long term vendor liability | | 7,212,301 | (664,494) |
| Dividend paid | | (9,265,874) | (4,532,047) |
| Liability against assets subject to finance lease | | (22,213) | (23,415) |
| Net cash inflows / (outflows) from financing activities | es | 41,691,438 | (25,769,231) |
| Net increase / (decrease) in cash and cash equival | ents | 4,686,123 | (11,495,235) |
| Cash and cash equivalents at the beginning of the | period | 27,568,998 | 37,656,842 |
| Cash and cash equivalents at the end of the period | i 9 | 32,255,121 | 26,161,607 |

The annexed notes 1 to 13 form an integral part of these condensed consolidated interim financial statements.

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CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

| | | Issued, subscribed and paid-up capital | | Revenue reserves | | apital Revenue reserves gain o | | Unrealized gain on | |
|---|------------|--|----------------------|---------------------------------------|------------------------------|--------------------------------------|---------------------------|--------------------|--|
| | Class "A" | Class "B" | Insurance reserve | · · · · · · · · · · · · · · · · · · · | | available for sale investments | Total | | |
| | | | | (Rupees in '000 |) | | | | |
| Balance as at January 01, 2013 | 37,740,000 | 13,260,000 | 2,678,728 | 30,500,000 | 27,936,755 | 51,789 | 112,167,272 | | |
| Total comprehensive income for the period | | | | | | | | | |
| Profit for the period Other comprehensive income Transfer to insurance reserve Interim dividend for the year ended | | | - - 279,608 | | 11,278,581 - (279,608) | 11,879 - | 11,278,581 11,879 - | | |
| December 31, 2013 - Re 1 per share | - | - | - | - | (5,100,000) | - | (5,100,000) | | |
| | - | - | 279,608 | - | 5,898,973 | 11,879 | 6,190,460 | | |
| Balance as at September 30, 2013 | 37,740,000 | 13,260,000 | 2,958,336 | 30,500,000 | 33,835,728 | 63,668 | 118,357,732 | | |
| Total comprehensive (loss) / income for the period | | | | | | | | | |
| Profit for the period Other comprehensive (loss) / income | - | - | - | | 4,474,194 (3,494,286) | 26,117 | 4,474,194 (3,468,169) | | |
| | - | - | - | - | 979,908 | 26,117 | 1,006,025 | | |
| Balance as at December 31, 2013 | 37,740,000 | 13,260,000 | 2,958,336 | 30,500,000 | 34,815,636 | 89,785 | 119,363,757 | | |
| Total comprehensive income for the period | | | | | | | | | |
| Profit for the period Other comprehensive income Transfer to insurance reserve | - | - | - - 267,576 | | 7,829,966 - (267,576) | 132,302 | 7,829,966 132,302 | | |
| Utilization of insurance reserve Final dividend for the year ended December 31, 2013 - Re 1 per share | - | - | (776,297) | - | 776,297 | - | (5,100,000) | | |
| Interim dividend for the year ended December 31, 2014 - Re 1 per share | - | - | - | - | (5,100,000) | - | (5,100,000) | | |
| | - | - | (508,721) | - | (1,861,313) | 132,302 | (2,237,732) | | |
| Balance as at September 30, 2014 | 37,740,000 | 13,260,000 | 2,449,615 | 30,500,000 | 32,954,323 | 222,087 | 117,126,025 | | |

The annexed notes 1 to 13 form an integral part of these condensed consolidated interim financial statements.

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NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

1. CONSTITUTION AND OWNERSHIP

The condensed consolidated interim financial information of the Pakistan Telecommunication Company Limited and its subsidiaries ("the Group") comprises of the financial information of:

Pakistan Telecommunication Company Limited (PTCL)

Pakistan Telecommunication Company Limited (the Holding Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 1, 1996. The Holding Company, which is listed on Karachi, Lahore and Islamabad stock exchanges, was established to undertake the telecommunication business formerly carried on by Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Holding Company on January 1, 1996 under the Pakistan Telecommunication (Re-organization) Act, 1996, on which date, the Holding Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees' Trust (PTET). The registered office of the Holding Company is situated at PTCL Headquarters, G-8/4, Islamabad.

The Holding Company provides telecommunication services in Pakistan. It owns and operates telecommunication facilities and provides domestic and international telephone services and other communication facilities throughout Pakistan. The Company has also been licensed to provide such services in territories of Azad Jammu and Kashmir and Gilgit-Baltistan.

Pak Telecom Mobile Limited (PTML)

PTML was incorporated in Pakistan on July 18, 1998, as a public limited company to provide cellular mobile telephony services in Pakistan. PTML commenced its commercial operations on January 29, 2001, under the brand name of Ufone. It is a wholly owned subsidiary of PTCL. The registered office of PTML is situated at Ufone Tower, Jinnah Avenue, Blue Area, Islamabad.

U Microfinance Bank Limited (U Bank)

The Holding Company acquired 100% ownership of U Microfinance Bank Limited (U Bank) on August 30, 2012 to offer services of digital commerce and branchless banking. U Bank was incorporated on October 29, 2003 as a public limited company. The registered office of U Bank is situated at Razia Sharif Plaza, Jinnah Avenue, Blue Area, Islamabad

2. STATEMENT OF COMPLIANCE

This condensed consolidated interim financial information of the Group for the nine months period ended September 30, 2014 has been prepared in accordance with the requirements of International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 shall prevail.

3. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of this condensed consolidated interim financial information in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Estimates and judgements are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances.

Estimates and judgements made by the management in the preparation of this condensed consolidated interim financial information are the same as those used in the preparation of annual audited condolidated financial statements of the Group for the year ended December 31, 2013.

NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computations adopted in the preparation of this condensed consolidated interim financial information are consistent with those followed in the preparation of the consolidated annual audited financial statements for the year ended December 31, 2013.

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| | | Note | September 30, 2014 | December 31, 2013 |
|-----|--|------------|-----------------------|----------------------|
| | | | (Un-Audited) | (Audited) |
| | | | (Rupee | s in '000) |
| 5. | PROPERTY, PLANT AND EQUIPMENT | | | |
| | Operating fixed assets | 5.1 | 145,630,855 | 142,821,939 |
| | Capital work-in-progress | | 19,496,895 | 13,606,246 |
| | | | 165,127,750 | 156,428,185 |
| 5.1 | Operating fixed assets | | | |
| | Opening net book amount | | 142,821,939 | 135,226,656 |
| | Addition during the period / year at cost | | 22,667,456 | 31,756,934 |
| | | | 165,489,395 | 166,983,590 |
| | Disposal during the period / year - at net b | ook amount | (220,884) | (117,034) |
| | Depriciation for the period / year | | (18,861,360) | (23,884,617) |
| | Impairment for the period / year | | - | (160,000) |
| | Destroyed due to fire | 5.2 | (776,297) | - |
| | | | (19,858,541) | (24,161,651) |
| | Closing net book amount | | 145,630,854 | 142,821,939 |

5.2 The amount denotes initial estimation of loss of assets due to fire at Egerton road exchange, Lahore on September 28, 2014. The final assessment of the loss is under process.

| | | Note | September 30, 2014 | December 31, 2013 |
|----|---|------|-----------------------|----------------------|
| | | | (Un-Audited) | (Audited) |
| | | | (Rupe | es in '000) |
| 6. | INTANGIBLE ASSETS | | | |
| | Opening net book value | | 6,191,581 | 3,936,746 |
| | Addition during the period / year - at cost | 6.1 | 39,604,723 | 3,086,810 |
| | | | 45,796,304 | 7,023,556 |
| | Amortization for the period / year | | (2,163,420) | (831,975) |
| | Closing net book value | | 43,632,884 | 6,191,581 |

6.1 During the year, PTML acquired license for 3G cellular operations throughout Pakistan. Additions include aggregate cost of Rs. 14,604,000 thousand for acquisition of this license from Pakistan Telecommunication Authority (PTA), to be amortized over the license term of 15 years commencing from May 21, 2014.

The PTML license for 2G cellular operations throughout Pakistan was also renewed during the year effective from April 8, 2014. Additions include aggregate cost of Rs 24,143,000 thousand for renewal of 2G license from PTA, to be amortized over the license term of 15 years.

NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 (UN-AUDITED)

7. CONTINGENCIES AND COMMITMENTS

7.1 Contingencies

There has been no material change in contingencies as disclosed in the last audited financial statements of the Group for the year ended December 31, 2013, except the followings:

- (a) For the tax year 2008, taxation officer amended the assessment of PTCL under section 122(5A) and disallowed certain expenses with tax demand of Rs 7,818 thousand. Besides the rectification application, the Company has also filed an appeal before Commissioner Inland Revenue (CIR- Appeals) which is pending for disposal.
- **(b)** For the tax year 2010, taxation officer disallowed certain expenses of PTCL under section 122(5A) and created tax demand of Rs 4,866,554 thousand. Besides the rectification application filed, PTCL also filed an appeal before CIR- Appeals which is pending for disposal.
- (c) Based on an audit of the FED / sales tax records of PTCL for the year 2008-09, tax authorities raised a demand of Rs 787,358 thousand on the premise of disallowance of input tax. The Company's appeal against the decision of CIR - Appeals is pending before Appellate Tribunal Inland Revenue (ATIR).
- (d) PTCL has filed appeal before the Customs Appellate Tribunal against the decisions of the Collector Customs imposing additional duties and other taxes amounting to Rs 1,686,409 thousand. PTCL also obtained stay order from the Honorable Sindh High Court against the said decision. Further, appeal against the additional demand of duties and taxes amounting to Rs 117,000 thousand are being filed by the Company before relevent Appellate fora.
- (e) With reference to ongoing litigation at various courts in Pakistan regarding pension increases and pertinent medical allowance cases, the Supreme Court of Pakistan suspended the operation of the related order passed by the divisional bench of Islamabad High Court by granting the stay order. Based on the advice from its legal counsel, management is confident that the matter would eventually be settled in the PTCL's favour and hence no provision has been recorded.
- (f) In relation to Federal Excise Duty on technical services fee to Etisalat, PTML has received show cause notices for tax years 2012 and 2013 against which the Islamabad High Court has granted stay in favor of the PTML.
- (g) The taxation authorities have raised demand amounting to Rs 1,378,000 thousand against PTML which represents the amount of advance income tax paid by PTML under section 148 at import stage on the premise that such tax paid fall under final tax regime. PTML has claimed adjustment of this amount against its tax liability for tax years 2008 to 2013. PTML is of the view that these demands are not based on sound principles as the Company is subject to normal tax regime since its inception and the equipment imported is used in-house for provision of telecom services and not sold as commercial importer to derive income. The Company has obtained stay order from Islamabad High Court and is contesting the matter with taxation authorities at appellate forum.
- **(h)** Letters of guarantee have been issued in favour of PTA by PTML for USD 16.530 million (equivalent Rs. 1,632,000 thousand) in relation to the performance of the Company's obligation stipulated under the license agreements of 2G and 3G services.

7.2 Commitments

Commitments in respect of contracts for capital expenditure amount to Rs. 20,762,596 thousand (December 31, 2013: Rs. 17,657,353 thousand).

| | | Nine months ended | |
|----|---|-----------------------|-----------------------|
| | | September 30, 2014 | September 30, 2013 |
| | | (Un-Audited) | (Un-Audited) |
| | | (Rupees i | n '000) |
| 8. | CASH GENERATED FROM OPERATIONS | | |
| | Profit before tax | 12,116,574 | 17,329,748 |
| | Adjustments for non-cash charges and other items: | | |
| | Depreciation and amortization | 21,024,780 | 18,595,051 |
| | Impairment | - | 160,000 |
| | Provision for doubtful trade debts and other receivables | 1,609,541 | 1,586,258 |
| | Provision for non performing advances | 1,528 | - |
| | Provision for oblolete stores, spares and loose tools | - | 90,732 |
| | Provision for stock in trade | - | 10,547 |
| | Employees' retirement benefits | 4,207,764 | 3,194,839 |
| | Imputed interest on long term loans | 69,557 | 139,906 |
| | Imputed interest on finance lease | (6,565) | - |
| | Gain on disposal of property, plant and equipment | (55,969) | (60,381) |
| | Gain on disposal of available for sale investments | (16,845) | (49,295) |
| | Loss of assets due to fire | 776,297 | - |
| | Loss on fair value adjustment for forward | • | |
| | exchange contracts | 214,802 | (216,420) |
| | Unrealized gain on available for sale investments | , | 61,174 |
| | Dividend income | (10,000) | |
| | Return on short term investments | (2,183,469) | (2,217,824) |
| | License fee charge for the period | (2, 100, 100) | 19,109 |
| | Amortization of government grants | (273,317) | (210,377) |
| | Finance costs | 2,829,091 | 2,162,682 |
| | Prior period adjustment | - | (6,776) |
| | The period dejactment | 40,303,769 | 40,588,973 |
| | Effect on each flows due to working conital changes. | ,,. | , , |
| | Effect on cash flows due to working capital changes: (Increase) / decrease in current assets: | | |
| | (Increase) / decrease in current assets. | | |
| | Stores, spares and loose tools | 496,656 | (1,322,481) |
| | Stock in trade | 289,338 | (151,688) |
| | Trade debts | (1,726,005) | (7,443,793) |
| | Loans and advances | (170,491) | (631,663) |
| | Deposits | (17,387) | 295 |
| | Prepayments and other receivables | (474,585) | (177,512) |
| | | (1,602,474) | (9,726,842) |
| | Increase / (decrease) in current liabilities: | | |
| | Trade and other payables | 2,352,424 | 9,651,876 |
| | Unearned income | 164,056 | 507,936 |
| | | 2,516,480 | 10,159,812 |
| | | 41,217,775 | 41,021,943 |

| | | Nine mor | Nine months ended | | |
|----|---------------------------|-----------------------|-----------------------|--|--|
| | | September 30, 2014 | September 30, 2013 | | |
| | | (Un-Audited) | (Un-Audited) | | |
| | | (Rupees i | 1 '000) | | |
| 9. | CASH AND CASH EQUIVALENTS | | | | |
| | Short term investments | 24,105,762 | 16,134,156 | | |
| | Cash and bank balances | 8,149,359 | 10,027,451 | | |
| | | 32,255,121 | 26,161,607 | | |

10. SEGMENT INFORMATION

For Management purposes, the Group is organised into two operating segments i.e. fixed line communications (Wire line) and wireless communications (Wireless). The reportable operating segments derive their revenue primarily from voice, data and other services.

10.1 Segment information for the reportable segments is as follows:

| | Note | Wire line | Wireless (Rupees in '000) | Total |
|--|--------|-------------|------------------------------|-------------|
| Nine months period ended Sep. 30, 2014 | | | (| |
| Segment revenue | | 55,894,940 | 49,352,267 | 105,247,207 |
| Inter segment revenue | 10.1.1 | (4,555,700) | (1,393,027) | (5,948,727) |
| Revenue from external customers | | 51,339,240 | 47,959,240 | 99,298,480 |
| Segment results | | 4,850,257 | 2,979,710 | 7,829,966 |
| Nine months period ended Sep. 30, 2013 | | | | |
| Segment revenue | | 55,629,585 | 50,964,282 | 106,593,867 |
| Inter segment revenue | 10.1.1 | (3,920,972) | (2,394,252) | (6,315,224) |
| Revenue from external customers | | 51,708,613 | 48,570,030 | 100,278,643 |
| Segment results | | 6,826,438 | 4,452,143 | 11,278,581 |
| | | | | |
| | | Wire line | Wireless | Total |
| As at September 30, 2014 (Un-Audited) | | | (Rupees in '000) | |
| Segment assets | | 154,115,782 | 134,361,499 | 288,477,281 |
| Segment liabilities | | 81,562,303 | 89,788,953 | 171,351,256 |
| As at December 31, 2013 (Audited) | | | | |
| Segment assets | | 152,509,735 | 87,178,660 | 239,688,395 |
| Segment liabilities | | 80,264,007 | 40,060,631 | 120,324,638 |

10.1.1 Inter segment revenues are eliminated on consolidation.

| | | | | Nine mon | ths ended |
|------|---|-----------------------|-------------------------------------|-----------------------|-----------------------|
| | | | | September 30, 2014 | September 30, 2013 |
| | | | | (Un-Audited) | (Un-Audited) |
| | | | | (Rupee | s in '000) |
| 11. | TRANSACTIONS W | ITH RE | LATED PARTIES | | |
| | Relationship with the Gro | oup | Nature of transaction | | |
| i. | Shareholders | | Technical services fee | 3,476,891 | 3,471,418 |
| i. | Associated undertakings | | Purchase of goods and services | 1,171,483 | 1,236,270 |
| | | | Sale of goods and services | 99,816 | 1,835,195 |
| | | | Prepaid rent | 150,003 | 116,667 |
| iii. | Employees' benefit plans | PTCL | Contribution to Pakistan | | |
| | | | Telecommunication Employees' | | |
| | | | Trust (PTET) | 6,300,000 | 6,774,000 |
| | | PTML | Gratuity Fund | 61,178 | 63,763 |
| V. | Employees' contribution | PTCL | Payment to PTCL employees' on | | |
| • | plans | | behalf of GPF Trust | 64,926 | 13,301 |
| | p | PTML | Provident Fund | 82,906 | 76,199 |
| | | | Provident Fund | 3,915 | 1,562 |
| /. | Other related parties | PTCL | Charges under license obligation | 1,381,173 | 1,067,077 |
| | | PTML | Expenses reimbursed to Pakistan MNP | 1,001,110 | ,,,,,,,,, |
| | | | Database (Guarante) Limited | 35,175 | 13,400 |
| vi. | Directors, Chief Executive | | Fees and remuneration including | | |
| | and Executives | | benefits and perquisites | 1,781,315 | 1,087,526 |
| | | | | September 30, 2014 | December 31, 2013 |
| | | | | (Un-Audited) | (Audited) |
| | | | | • • | s in '000) |
| | Period-end balances | | | | |
| | Receivables from rela | ated part | ties | | |
| | Trade debts | | | | |
| | - Associated underta | akings | | 86,605 | 179,313 |
| | | - | n and its related entities | 1,652,080 | 1,768,148 |
| | Other receivables | | | | |
| | | | | 74,959 | 75,876 |
| | - Associated undertal | kings | | | |
| | | • | | 137,381 | 107,349 |
| | Associated undertalPTCL Employees' G | PF Trust | Employees' Trust (PTET) | 137,381 144,205 | 107,349 151,542 |
| | Associated undertalPTCL Employees' G | PF Trust unication | , , | | |

| | September 30, 2014 | December 31, 2013 |
|---|-----------------------|----------------------|
| | (Un-Audited) | (Audited) |
| | (Rupees in '000) | |
| PTML | | |
| - Long term loans to executive and key management personnel | 196,251 | 86,816 |
| Payables to related parties | | |
| Trade creditors | | |
| - Associated Undertakings | 434,533 | 650,045 |
| - The Government of Pakistan and its related entities | 3,591,199 | 8,371,083 |
| - Technical services fee payable to Etisalat | 1,076,933 | 1,124,997 |
| - Retention money payable to associated undertaking | 52 | 4,103 |
| PTCL | | |
| - Pakistan Telecommunication Employees' Trust (PTET) | 8,593,706 | 13,381,633 |
| PTML | | |
| - Gratuity Fund | 62,716 | 73,703 |
| - Provident Fund | 19,826 | 20,019 |
| - Remuneration - Executive and key management personnel | - | 1,579 |
| U Bank | | |
| - Provident Fund | - | 532 |

12. DATE OF AUTHORISATION FOR ISSUE OF FINANCIAL INFORMATION

This condensed consolidated interim financial information for the nine months period ended September 30, 2014 was authorised for issue by the Board of Directors of the Holding Company on October 16, 2014.

13. GENERAL

Figures have been rounded off to the nearest thousand rupees, unless otherwise specified.

Circil

Chairman